Online Examinations (Even Sem/Part-I/Part-II Examinations 2020 - 2021

Course Name - - Corporate Strategy Course Code - MBA205

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8.

| Mark only one oval. | | |
|---------------------------|--|--|
| Diploma in Pharmacy | | |
| Bachelor of Pharmacy | | |
| B.TECH.(CSE) | | |
| B.TECH.(ECE) | | |
| BCA | | |
| B.SC.(CS) | | |
| B.SC.(BT) | | |
| B.SC.(ANCS) | | |
| B.SC.(HN) | | |
| B.Sc.(MM) | | |
| B.A.(MW) | | |
| ВВА | | |
| B.COM | | |
| B.A.(JMC) | | |
| BBA(HM) | | |
| BBA(LLB) | | |
| B.OPTOMETRY | | |
| B.SC.(MB) | | |
| B.SC.(MLT) | | |
| B.SC.(MRIT) | | |
| B.SC.(PA) | | |
| LLB | | |
| B.SC(IT)-AI | | |
| B.SC.(MSJ) | | |
| Bachelor of Physiotherapy | | |
| B.SC.(AM) | | |
| Dip.CSE | | |
| Dip.ECE | | |
| <u>DIP.EE</u> | | |
| | | |

9.

| <u>DIP.ME</u> | | |
|---------------------------|-------------------------------|--|
| PGDHM | | |
| MBA | | |
| M.SC.(BT) | | |
| M.TECH(CSE) | | |
| LLM | | |
| M.A.(JMC) | | |
| M.A.(ENG) | | |
| M.SC.(MATH) | | |
| M.SC.(MB) | | |
| MCA | | |
| M.SC.(MSJ) | | |
| M.SC.(AM) | | |
| M.SC.CS) | | |
| M.SC.(ANCS) | | |
| M.SC.(MM) | | |
| B.A.(Eng) | | |
| | | |
| Answer all the questions. | Each question carry one mark. | |
| . 1.Mission is? | | |
| Mark only one oval. | | |
| Long term planning | | |
| Relates to the oper | ation of a company | |
| Short term planning | g | |
| None of these | | |

| 10. | 2.Which is not considered as growth indicator |
|-----|--|
| | Mark only one oval. |
| | Increase in profit |
| | Increase in inflation |
| | Increase in number of employee |
| | Increase in total asset |
| 11. | 3.The structure that has the adaptability to cope with rapid environmental change is |
| | Mark only one oval. |
| | Network structure |
| | Divisional structure |
| | Functional structure |
| | SBU |
| | |
| 12. | 4.Startup activities is related to |
| | Mark only one oval. |
| | Start industry from scratch |
| | Closing one industry and start the same again |
| | Build up the new facilities |
| | Starting complete new project |
| | |

| 13. | 5.It is essential for a holding company |
|-----|---|
| | Mark only one oval. |
| | To remove the managing director of the old company immediately |
| | To close the old company and start new company |
| | To pay the all loan of the old company |
| | To acquire the share of the other company |
| | |
| 14. | 6.A merger that is substantially financed through debt, is known as |
| | Mark only one oval. |
| | Tender offer |
| | Earn out plans |
| | Leveraged buy- out |
| | Cash offer |
| | |
| | |
| 15. | 7.The basic purpose of management control system is |
| | Mark only one oval. |
| | Find out mistakes |
| | Attainment of objective |
| | Take corrective action |
| | Measure performance |
| | |

| 16. | 8.A merger substantially financed through debt is known as |
|-----|--|
| | Mark only one oval. |
| | Leverage buy out |
| | Debt buy out |
| | Loan buy out |
| | All of these |
| | |
| | |
| 17. | 9.Economic Environment consists of? |
| | Mark only one oval. |
| | Income & BPL |
| | BPL & demand |
| | Demand & Supply |
| | All of these |
| | |
| | |
| 18. | 10.Opportunity is |
| | Mark only one oval. |
| | It is an internal factor |
| | It depends upon weakness of a company |
| | It is an external factor |
| | Not related to any of the none |
| | |

| 19. | 11.Business environment is after- |
|-----|---|
| | Mark only one oval. |
| | uncertain |
| | relative |
| | contextual |
| | All of these |
| | |
| 20. | 12.Law against the unfair competition is |
| | Mark only one oval. |
| | Government Environment |
| | Marketing Environment |
| | Customer's Environment |
| | Demographic Environment |
| | |
| 21. | 13. Which competencies of an organization help sustain it in the long run in the face of competition? |
| | Mark only one oval. |
| | Crust competencies |
| | External competencies |
| | Core competencies |
| | None of these |
| | |

| 22. | 14.A broad guideline for decision making is |
|-----|--|
| | Mark only one oval. |
| | Policies |
| | Plan |
| | Program |
| | Both Policies & Plan |
| | |
| 23. | 15.Which one is not the type of merger |
| | Mark only one oval. |
| | Horizontal merger |
| | Common merger |
| | Vertical merger |
| | Conglomerate merger |
| | |
| 24. | 16.Which one is not considered as a part of strategic issue? |
| | Mark only one oval. |
| | Strategic interest between buyers and sellers |
| | Common Strategic interest of the two rivalry firm |
| | Matching the interest of two firm |
| | Extent of positive synergic effect |

| 25. | 17.Fraction on ownership of share is called |
|-----|---|
| | Mark only one oval. |
| | Marketing Problem |
| | HR Problem |
| | Agency Problem |
| | Financial problem |
| | |
| 26. | 18.Company following the strategy of offering a unique product to customers is adopting |
| | Mark only one oval. |
| | Differentiation strategy |
| | Focused strategy |
| | Cost leadership strategy |
| | Retreat strategy |
| | |
| | |
| 27. | 19.Economic Environment consists of? |
| | Mark only one oval. |
| | Income & BPL |
| | BPL & demand |
| | Demand & Supply |
| | Retreat strategy |
| | |

| 28. | 20.When two or more companies combine together to form a new company |
|-----|--|
| | Mark only one oval. |
| | Absorption |
| | Amalgamation |
| | Consolidation |
| | Joint Venture |
| | |
| 29. | 21.Multi domestic strategy leads to high cost due to |
| | Mark only one oval. |
| | High transportation cost |
| | High advertising cost |
| | Poor working capital management |
| | Extensive customization |
| | |
| 30. | 22.In BCG Matrix high market share and high market growth is the symbol of |
| | Mark only one oval. |
| | Stars |
| | Good market |
| | Cash cow |
| | Question mark |
| | |

| 31. | 23.Most of the business start from |
|-----|---|
| | Mark only one oval. |
| | Cash cow |
| | Question mark |
| | Star |
| | Dog |
| 32. | 24.Tata took over making them the world's largest steel producer |
| | Mark only one oval. |
| | Corus |
| | Aecelor |
| | L&T |
| | Mittal steel |
| 33. | 25.The action or process of selling off subsidiary business interests or investments are known as |
| | Mark only one oval. |
| | Divestiture. |
| | Retrenchement |
| | The leveraged buyout (LBO). |
| | The prepackaged reorganization. |

| 34. | 26. Which of the following is NOT an entry parrier to an industry? |
|-----|--|
| | Mark only one oval. |
| | Expected competitor retaliation |
| | Economies of scale |
| | Customer product loyalty |
| | Bargaining power of suppliers |
| 35. | 27.According to the five factors model, an attractive industry would have all of the following characteristics EXCEPT: |
| | Mark only one oval. |
| | low barriers to entry |
| | suppliers with low bargaining power |
| | a moderate degree of rivalry among competitors |
| | few good product substitutes |
| | |
| 36. | 28.External assessment is performed in which of the strategic management phase? |
| | Mark only one oval. |
| | Strategy formulation stage |
| | Strategy implementation stage |
| | Strategy evaluation stage |
| | All of the given options |
| | |

| 37. | 29. Vision relates to? |
|-----|---|
| | Mark only one oval. |
| | Long term planning |
| | What we want to achieve |
| | Short term planning |
| | None |
| | |
| | |
| 38. | 30.Which one is true? |
| | Mark only one oval. |
| | Vision can be segregated into many mission |
| | Mission can be segregated into many vision |
| | Vision & Mission is having opposite to each other |
| | Mission & Vision does not show the worth of a company |
| | |
| | |
| 39. | 31.SBU stands for? |
| | Mark only one oval. |
| | State bank of Union |
| | Short Balancing Unit |
| | Strategic Business Unit |
| | Subsidized Balance of Union |
| | Subsidized balance of official |

| 40. | 32.Objective can be defined as |
|-----|---|
| | Mark only one oval. |
| | specific results that an organization seeks to achieve potential actions that require top management decisions Analysis of resources None |
| 41. | 33.Weakness of a company can be overcome? |
| | Mark only one oval. |
| | By decreasing the strength |
| | By increasing the strength |
| | By exploiting the opportunities |
| | By reducing the threat |
| 40 | |
| 42. | 34.Which is not an internal environment factor |
| | Mark only one oval. |
| | Value system |
| | Legal system |
| | Human resources |
| | Marketing resource |

| 43. | 35.The attitude and experience of professionalism of top executives comes in the bracket of? |
|-----|--|
| | Mark only one oval. |
| | Value System of company |
| | Status of company |
| | Formulating of goal |
| | Steady of environment |
| | |
| 44. | 36.A set of interlinked value-creating activities performed by an organization is called |
| | Mark only one oval. |
| | SWOT |
| | Value chain analysis |
| | Process life cycle |
| | None of the above |
| | |
| 45. | 37.The firm's overall orientation toward growth, stability, or retrenchment is known as |
| | Mark only one oval. |
| | directional strategy |
| | portfolio analysis |
| | parenting strategy |
| | value strategy |
| | |

| 46. | 38.A corporation's directional strategy does not include |
|-----|--|
| | Mark only one oval. |
| | Growth strategies |
| | Stability strategies |
| | Retrenchment strategies |
| | Development strategy |
| 47 | 20 The purchase of a company that is completely cheerland as an energing |
| 47. | 39.The purchase of a company that is completely absorbed as an operating subsidiary or division of the acquiring corporation is known as |
| | Mark only one oval. |
| | acquisition |
| | merger |
| | strategic alliances |
| | none of the these |
| 48. | 40.A firm internally makes 100% of its key supplies and completely controls its distributors in |
| | Mark only one oval. |
| | Forward integration |
| | taper integration |
| | full integration |
| | quasi-integration |
| | |

| 49. | rest from outside suppliers in |
|-----|--|
| | Mark only one oval. |
| | taper integration |
| | full integration |
| | quasi-integration |
| | partial integration |
| 50. | 42.The degree to which a firm operates in multiple geographic locations at the same point on an industry's value chain is known as |
| | Mark only one oval. |
| | horizontal integration |
| | vertical integration |
| | definite integration |
| | indefinite integration |
| 51. | 43.lnhas a strong competitive position but industry attractiveness is low |
| | Mark only one oval. |
| | Concentric (Related) Diversification |
| | conglomerate |
| | corporate diversification |
| | strategic diversification |
| | |

| 52. | 44.ln | top management views its product lines and business units as |
|-----|----------------|--|
| | a series of in | vestments from which it expects a profitable return. |
| | Mark only on | e oval. |
| | Directio | nal strategy |
| | Parentir | ng strategy |
| | O Portfolio | o Analysis |
| | None of | these |
| 50 | 45 16 11 | |
| 53. | _ | poration has multiple business lines and it chooses to sell off a division wth potential, this is called |
| | Mark only on | e oval. |
| | Turnaro | und strategy |
| | Captive | Company Strategy |
| | Divestm | nent |
| | Liquidat | tion Strategy |
| | | |
| 54. | | industry is unattractive and the company too weak to be sold as a |
| | • | rn, management may choose to convert as many saleable assets as ash, this is called |
| | Mark only on | e oval. |
| | Lquidati | ion |
| | Divestm | ient |
| | Captive | Company |
| | Bankrup | otcy |
| | | |

| 55. | 47.BCG matrix is a framework created for |
|-----|--|
| | Mark only one oval. |
| | evaluate the strategic position of the business |
| | Evaluate the employees status |
| | Evaluate the financial position of a company |
| | Evaluate the business opportunities |
| | |
| | |
| 56. | 48.Investment should be high in |
| | Mark only one oval. |
| | When company is in cash cow position |
| | When company is in question mark position |
| | When company is in star position |
| | When company is in dog position |
| | |
| | |
| 57. | 49.Under which model power of supply is incorporated |
| | Mark only one oval. |
| | BCG matrix model |
| | Porter five force model |
| | Diamond model |
| | Supplier`s Model |

| 58. | 50.The status of "innovate or die" is reached at- |
|-----|---|
| | Mark only one oval. |
| | Growth Introduction Maturity Decline |
| 59. | 51.A low relative market share position, yet competing in a high-growth industry relates to |
| | Mark only one oval. |
| | Dogs Cash Cows Question Marks Stars |
| 60. | 52.A high relative market share position but compete in a low-growth industry Mark only one oval. Dogs Cash Cows Question Marks Stars |
| | |

| 61. | 53. Which of the following factors is related to intense rivalry? |
|-----|---|
| | Mark only one oval. |
| | Number of competitors |
| | Capital requirements |
| | Human resources |
| | None of these |
| | |
| 62. | 54.The acronym SWOT stands for |
| | Mark only one oval. |
| | Special Weapons for Operations Timeliness |
| | Services, Worldwide Optimization, and Transport |
| | Strengths Worldwide Overcome Threats |
| | Strengths, Weaknesses, Opportunities, and Threats |
| | |
| 63. | 55. Which one of the following is NOT included in the Porter's Five Forces model: |
| | Mark only one oval. |
| | Potential development of substitute products |
| | Bargaining power of suppliers |
| | Rivalry among stockholders |
| | Rivalry among competing firms |
| | |

| 04. | performance measures-qualitative and quantitative-for each functional area. |
|-----|--|
| | Mark only one oval. |
| | organizational |
| | operational |
| | functional |
| | production |
| 65. | 57."Identifying and evaluating key social, political, economic, technological and competitive trends and events". Which of the followings best describes this statement? |
| | Mark only one oval. |
| | Developing an effective mission statement |
| | Conducting an internal audit |
| | Performing an external audit |
| | Formulating strategy |
| 66 | EQ It directs at developing new products before competitors do at improving |
| 66. | 58.It directs at developing new products before competitors do at improving product quality or at improving manufacturing processes to reduce costs. |
| | Mark only one oval. |
| | Marketing |
| | Opportunity analysis |
| | Research and development |
| | Management |
| | |

| 67. | 59 is not part of an external audit |
|-----|---|
| | Mark only one oval. |
| | Analyzing competitors |
| | Analyzing financial ratios |
| | Analyzing available technologies |
| | Studying the political environment |
| | |
| | |
| 68. | 60.When an industry relies heavily on government contracts, which forecasts can |
| | be the most important part of an external audit. |
| | Mark only one oval. |
| | economic |
| | political |
| | technological |
| | competitive |
| | |
| | |
| | |

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