## Online Assessment (Even Sem/Part-I/Part-II Examinations 2019 - 2020

Course Name - Entrepreneurship Development Course Code - BBT404A

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|    | B.SC.(ANCS)             |
|    | B.SC.(HN)               |
|    | B.Sc.(MM)               |
|    | B.A.(MW)                |
|    | BBA                     |
|    | <u>B.COM</u>            |
|    | B.A.(JMC)               |
|    | BBA(HM)                 |
|    | BBA(LLB)                |
|    | B.OPTOMETRY             |
|    | B.SC.(MB)               |
|    | B.SC.(MLT)              |
|    | B.SC.(MRIT)             |
|    | B.SC.(PA)               |
|    | LLB                     |
|    | PGDHM                   |
|    | Dip.CSE                 |
|    | Dip.ECE                 |
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|    | Dip.CE                  |
|    | Dip.ME                  |
|    |                         |
|    | M.SC.(CS)               |

|     | M.SC.(ANCS)  |
|-----|--|
|     | M.SC.(MM)  |
|     | MBA  |
|     | M.SC.(BT)  |
|     | M.TECH(CSE)  |
|     | LLM  |
|     | M.A.(JMC)  |
|     | M.A.(ENG)  |
|     | M.SC.(MATH)  |
|     | M.SC.(MB)  |
|     |  |
| Ar  | nswer all the questions. Each question carry one mark.   |
| 9.  | 1. What does an entrepreneur specify that his organization will achieve?   |
|     |  |
|     | Mark only one oval.  |
|     | Mark only one oval.  Goals   |
|     |  |
|     | Goals  |
|     | Goals Profit   |
|     | Goals Profit Market Share  |
| 10. | Goals Profit Market Share  |
| 10. | Goals Profit Market Share Customers  2. All of the following are important elements of the financial data and projections  |
| 10. | Goals Profit Market Share Customers  2. All of the following are important elements of the financial data and projections section of a business plan EXCEPT:                                     |
| 10. | Goals Profit Market Share Customers  2. All of the following are important elements of the financial data and projections section of a business plan EXCEPT:  Mark only one oval.                |
| 10. | Goals Profit Market Share Customers  2. All of the following are important elements of the financial data and projections section of a business plan EXCEPT:  Mark only one oval.  SWOT analysis |

| 11. | 3. Techno-Economic Analysis mainly focuses on:   |
|-----|--|
|     | Mark only one oval.  |
|     | Demand Forecasting   |
|     | Strategy Formulation   |
|     | Demand Forecasting and Strategy Formulation  |
|     | Project Design and Strategy formulation  |
| 12. | 4. Small scale industry is usually   |
|     | Mark only one oval.  |
|     | Labour intensive   |
|     | Capital intensive  |
|     | Technology intensive   |
|     | None of these  |
| 13. | 5. Which of the following methods of project evaluation do NOT discount future cash flows? |
|     | Mark only one oval.  |
|     | Payback method   |
|     | NPV Method   |
|     | Accounting rate of return  |
|     | Both the accounting rate of return and the payback method.                                 |
|     |  |

| 14. | 6. Intellectual Property laws can protect   |
|-----|---|
|     | Mark only one oval.   |
|     | Trademarks  |
|     | Copyright   |
|     | Patents   |
|     | All of these  |
|     |   |
| 15. | 7. Which of the following is NOT correct while share and debenture is differentiated:                 |
|     | Mark only one oval.   |
|     | Shareholder is paid dividend and debenture holder is paid interest                                    |
|     | Share is portion of capital and debenture is portion of debt  |
|     | A company cannot purchase own share but it can purchase own debenture                                 |
|     | None of these   |
|     |   |
| 16. | 8. Which one of the following gives suggestions for new product and also help to market new products? |
|     | Mark only one oval.   |
|     | Existing products and services  |
|     | Government  |
|     | Distribution Channels   |
|     | Consumers   |
|     |   |

| 17. | 9               | refers to the system that assists the organization in delivering the |
|-----|-----------------|--|
|     | service:        |  |
|     | Mark only one   | e oval.  |
|     | Process         |  |
|     | Price           |  |
|     | Product         |  |
|     | Promotion       | on   |
|     |                 |  |
|     |                 |  |
| 18. | 10. Entrepren   | eurial behaviours include:   |
|     | Mark only one   | e oval.  |
|     | Solving         | problems   |
|     | Taking in       | nitiatives   |
|     | Taking re       | esponsibility  |
|     | All of ab       | ove  |
|     |                 |  |
|     |                 |  |
| 19. | 11. Intellectua | I property related issues come under WTO provision of                |
|     | Mark only one   | e oval.  |
|     | TRIPs           |  |
|     | TRIMs           |  |
|     | GATS            |  |
|     | ☐ IPRTs         |  |
|     |                 |  |

| 20. | 12. The most common form of organization for a small business is: |
|-----|---|
|     | Mark only one oval.   |
|     | Partnerships  |
|     | Corporations  |
|     | Sole proprietorships  |
|     | Limited companies   |
|     |   |
|     |   |
| 21. | 13. WTO basically promotes  |
|     | Mark only one oval.   |
|     | International peace   |
|     | Global trade  |
|     | Financial Support   |
|     | Environmental cleanliness   |
|     |   |
|     |   |
| 22. | 14. Which of the following is the backbone of financial plan?     |
|     | Mark only one oval.   |
|     | Budgeting   |
|     | Capital   |
|     | Nature of business  |
|     | All of the given options  |
|     |   |

| 23. | 15. The net present value   |
|-----|---|
|     | Mark only one oval.   |
|     | Is calculated by discounting all cash flows to present value and subtracting outflows from inflows  |
|     | Calculates the rate of return which leaves you indifferent between undertaking the project          |
|     | Leads to the same decisions as the use of the payback period  |
|     | Would suggest that we accept projects with a negative net present value                             |
|     |   |
| 24. | 16. A business center that offers working space and specialized support for new ventures is called: |
|     | Mark only one oval.   |
|     | Solator   |
|     | Injector  |
|     | Incubator   |
|     | Integrator  |
|     |   |
| 25. | 17. Equity shareholders are called  |
|     | Mark only one oval.   |
|     | Owners of the company   |
|     | Partners of the company   |
|     | Executives of the company   |
|     | Guardian of the company   |

| 26. | 18. The entrepreneur must possess the abilities:                                 |  |
|-----|--|--|
|     | Mark only one oval.  |  |
|     | Creative   |  |
|     | Conceptualization  |  |
|     | Understanding environment  |  |
|     | All of the above   |  |
|     |  |  |
| 27. | 19. Dividends are  |  |
|     | Mark only one oval.  |  |
|     | Information not paid to preference shareholders                                  |  |
|     | Paid to lenders  |  |
|     | Not paid to ordinary shareholders  |  |
|     | Not allowable for corporation tax  |  |
|     |  |  |
|     |  |  |
| 28. | 20. The idea and actions that explain how a firm will make its profits refer to: |  |
|     | Mark only one oval.  |  |
|     | Mission  |  |
|     | Goal   |  |
|     | Strategy   |  |
|     | Objective  |  |
|     |  |  |

| 29. | 21 varies inversely with profitability.   |
|-----|---|
|     | Mark only one oval.   |
|     | Risk  |
|     | Liquidity   |
|     | Both risk And liquidity   |
|     | None of these   |
| 30. | 22. Short term liabilities when securities are received but payment has not been made is called |
|     | Mark only one oval.   |
|     | Accruals  |
|     | Pledging  |
|     | Factoring   |
|     | None of these   |
|     |   |
| 31. | 23. MUDRA loans can be availed from   |
|     | Mark only one oval.   |
|     | Commercial Banks  |
|     | Microfinance institution  |
|     | NBFCs   |
|     | All of these  |
|     |   |

| 32. | 24. Which of the following is referred to as the predecessor to WTO?           |
|-----|--|
|     | Mark only one oval.  |
|     | GATT   |
|     | WHO  |
|     | ☐ IMF  |
|     | World Bank   |
|     |  |
| 33. | 25. Advantages of internal finance do NOT include                              |
|     | Mark only one oval.  |
|     | Greater flexibility in the use of finance                                      |
|     | Greater choice of finance  |
|     | No need to go through administrative procedures                                |
|     | Tax concessions for the use of internal profit                                 |
|     |  |
| 34. | 26. Which of the following is a drawback to a business that issues debentures? |
|     | Mark only one oval.  |
|     | Lenders do not have any voting rights  |
|     | There is dilution of control   |
|     | There is a dilution of ownership   |
|     | The value of liabilities increases   |
|     |  |

| 35. | 27. Unable to understand others lead to which of the following is the least likely source of funds for a non-profit organization? |
|-----|---|
|     | Mark only one oval.   |
|     | Fund-raising events   |
|     | Charitable donations  |
|     | Brand recognition   |
|     | Sponsorship deals   |
| 26  |   |
| 36. | 28. Government grants are generally offered to businesses in  |
|     | Mark only one oval.   |
|     | Properous areas   |
|     | Economically deprived areas   |
|     | Areas with high employment  |
|     | Cold areas  |
|     |   |
| 37. | 29. An order size that minimizes inventory ordering and carrying costs  |
|     | Mark only one oval.   |
|     | Order point   |
|     | EOQ   |
|     | EQO   |
|     | Safety Stock  |
|     |   |
|     |   |

| 38. | 30. Which of the following is not the function of packaging? |
|-----|--|
|     | Mark only one oval.  |
|     | Product protection   |
|     | Pricing objectives   |
|     | Promotion  |
|     | Product identification                                       |
|     |  |
|     |  |
|     |  |

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