



## **BRAINWARE UNIVERSITY**

**Course – MBA**

**Behavioural Science (MBA 109)**

**(Semester – 1)**

**Time allotted: 3 Hours**

**Full Marks : 70**

[The figure in the margin indicates full marks. Candidates are required to give their answers in their own words as far as practicable.]

### **Group-A**

**(Multiple Choice Questions)**

**Choose the correct answer from the following alternatives:**

**10x1=10**

1. A study of the culture and practices in different societies is called
  - a. Personality
  - b. Anthropology
  - c. Perception
  - d. Attitudes
  
2. Hawthorne Studies is related to which stage of the organisational behaviour evolution
  - a. Industrial revolution
  - b. Scientific management
  - c. Organisational behavior
  - d. Human relations movement
  
3. Meso organisation behaviour is related with
  - a. Individual behaviour
  - b. Group behaviour
  - c. Organisational behaviour
  - d. None of these
  
4. Which of the following represents correct sequencing of historical developments of Organisational Behaviour?
  - a. Industrial revolution → Scientific management → Human relations movement → OB
  - b. Industrial revolution → Human relations movement → Scientific management → OB
  - c. Scientific management → Human relations movement → Industrial revolution → OB
  - d. None of these.

5. As per Maslow's theory which need is the highest
- a) Self actualization
  - b) Esteem
  - c) Social
  - d) Safety
6. Which of the following frameworks is used in the development of the overall model of OB?
- a. The cognitive framework
  - b. The behavioristic framework
  - c. The social learning framework
  - d. All of the above
7. Which of the following forms the basis for the autocratic model of OB
- a) Obedience, b) Authority, c) Power, d) Dependence on boss
8. Which of the following is not correct for the organizational behaviour?
- a) Organizational behaviour is an integral part of management
  - b) Organizational behaviour is a disciplinary approach
  - c) Organizational behaviour helps in analysis of behaviour
  - d) "Organizational behaviour is goal-oriented
9. Now a days a lot of stress is being put on the \_\_\_\_\_ of the employee in the organization.
- a) Character            b) improvement            c) Behaviour            d) Rewards
10. OB focuses at 3 Levels-
- a. Individuals, Organization, Society
  - b. Society, Organization, Nation
  - c. Employee, Employer, Management
  - d. Individual, Groups, Organization.

**Group – B**  
**(Short Answer Type Question)**  
**Answer any three questions**

**3 x 5 = 15**

1. Discuss Luthan's Propinquity Theory
2. What are the different components of Cohesiveness in a group?
3. Discuss the possible outcome if prolonged Frustration is not cared by Management.
4. 'How we appear to others is more important than what we are'—Comment on this statement
5. How is Emotion developed from Stimulus through Sensory Organ?

**Group – C**  
**(Long Answer Type Question)**  
**Answer any three questions**

**3 x 15 = 45**

1. Explain why Strategic approach of Conflict Management through Intervention Technique is always superior to Avoidance one when applied to real life situation.
2. What is your idea on the concept of Perception?  
An Enterprise does not exist in vacuum, but dependent on its External Environment for effective Survival.---Explain.
3. Johari Window consists of four Quadrants representing a person in relation to others. Which Quadrant should be followed in an organization for achieving better productivity?
4. How can a Works Manager control effectively behavioral characteristics like Aggressive and Regressive attitudes of Labors?
5. 'Group Dynamics' is concerned with the Interacting Forces amongst Group Members in a social situation.---Discuss with a case study.