



BRAINWARE UNIVERSITY

Course –BCA

Introduction to E-commerce (BCA303)

(Semester – 3)

Time allotted: 3 Hours

Full Marks: 70

[The figure in the margin indicates full marks. Candidates are required to give their answers in their own words as far as practicable.]

Group –A

(Multiple Choice Type Questions)

10 x 1 = 10

1. *Choose the correct alternative from the following*
 - (i) Which of the following describes e-commerce?

a. Doing business electronically	b. Doing business
c. Sale of goods	d. All of the above
 - (ii) Intranet and Extranet differs at _____

a. Intranet: Private, Extranet: Public	b. Intranet: Public, Extranet: Public
c. Intranet: Private, Extranet: Private and also allowed authorized partners	d. Intranet: Public, Extranet: Private
 - (iii) What does the term web browser usually mean?

a. a person	b. a program
c. a file	d. an operating system
 - (iv) The entire hostname has a maximum of-

a. 255 characters	b. 178 characters
c. 124 characters	d. 31 characters
 - (v) Electronic Data Interchange is necessary in -

a. B2C e-Commerce	b. C2C e-Commerce
c. B2B e-Commerce	d. Commerce using internet

Group – C

(Long Answer Type Questions)
(Answer any *three* from the following)

3 x 15 = 45

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|-----|---|---------|
| 7. | (a) Explain different classification of B2B Model. | [7] |
| | (b) Give two example of B2B Model. | [2] |
| | (c) Explain the difference between G2B and B2G model. | [3] |
| | (d) Is there any involvement of SCM in B2B Model? Explain. | [3] |
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| 8. | (a) What is Consumer Market? | [3] |
| | (b) Explain the characteristics of Consumer Market. | [7] |
| | (c) Explain the term 'Digital Signature'. | [5] |
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| 9. | (a) What is CRM? | [3] |
| | (b) What do you mean by Customer Life Cycle (CLC)? | [7] |
| | (c) Explain the advantages of CRM in business. | [5] |
| | | |
| 10. | Justify the following statement: | [3 x 5] |
| | (a) "Uses of extranet will lead to insecurity in private network." | |
| | (b) "E-commerce is the subset of E-business." | |
| | (c) "Affiliate marketing and PPC both are same in the platform of Digital marketing." | |
| | | |
| 11. | Short note(any three) | [3 x 5] |
| | (a) Advantage and Disadvantage of E-commerce | |
| | (b) E-Cash | |
| | (c) Extranet | |
| | (d) OSI vs. TCP/IP | |