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Barasat, Kolkata -700125

Term End Examination 2025-2026
Programme – B.Tech.(RA)-2021/B.Tech.(RA)-2022
Course Name – Introduction to Management and Leadership
Course Code - HSMCR701
(Semester VII)

Full Marks : 60 **Time : 2:30 Hours**

[The figure in the margin indicates full marks. Candidates are required to give their answers in their own words as far as practicable.]

Group-A

(Multiple Choice Type Question) 1 x 15=15

1. *Choose the correct alternative from the following :*

(i) Describe the nature of management in modern organizations.
a) Planning and decision-making b) Leading and controlling
c) A continuous process d) Focused on leadership

(ii) Recite a key role of a manager in organizational success.
a) Motivation b) Strategy development
c) Resource management d) Leadership

(iii) Tell the characteristics of management as a profession.
a) Requires specialized knowledge b) Involves decision-making
c) Focuses on individual growth d) Adapts to changing environments

(iv) Locate the origin of classical theory in management.
a) Developed in the early 19th century b) Evolved in the 20th century
c) Emerged post-industrial revolution d) Evolved in the digital age

(v) Define the systems approach in management thought.
a) Focuses on interdependent systems b) Emphasizes control
c) Prioritizes planning d) Fosters creativity

(vi) Discover the key purpose of planning in management.
a) Setting goals b) Ensuring efficiency
c) Allocating resources d) Maximizing profits

(vii) Indicate the components of decision-making.
a) Identification of problem b) Evaluation of alternatives
c) Selection of the best alternative d) All of these

(viii) Review the role of creativity in problem-solving processes.
a) Enhances productivity b) Encourages innovation
c) Reduces risk d) None of these

(ix) Illustrate the significance of group decision-making in management.
a) Reduces conflict b) Slows down decision-making

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c) Improves decision quality d) Limits participation

(x) Contrast strategic planning with operational planning.

a) Strategic planning is short-term b) Operational planning focuses on big-picture
c) Strategic planning is long-term d) Operational planning deals with goals

(xi) Review the factors influencing the span of management.

a) Organizational size b) Nature of tasks
c) Managerial competence d) All of these

(xii) Determine how authority flows in a hierarchical organization.

a) Top-down b) Bottom-up
c) Lateral d) Circular

(xiii) Establish the primary purpose of an organizational chart.

a) To outline company policies b) To visualize reporting relationships
c) To define job descriptions d) To increase employee workload

(xiv) Interpret the concept of organizational design.

a) Aligning structure with strategy b) Defining roles and responsibilities
c) Establishing hierarchies d) Both 1 and 2

(xv) Review the significance of centralization in management.

a) Greater control b) Faster decision-making
c) More employee input d) Increased workload

Group-B

(Short Answer Type Questions) 3 x 5=15

2. Establish the impact of ethical leadership on organizations. (3)
3. Identify the functions of management. (3)
4. Recall the principles of Scientific Management. (3)
5. Determine the factors influencing the span of management. (3)
6. Discriminate communication in formal and informal organizations (3)

OR

Illustrate the importance of informal organizations within formal organizations (3)

Group-C

(Long Answer Type Questions) 5 x 6=30

7. Describe the evolution of management thought. (5)
8. Locate and describe organizational design types. (5)
9. Explain the types of control in managerial processes. (5)
10. Evaluate the characteristics of effective leadership. (5)
11. Evaluate the characteristics and impact of Charismatic Leadership on team dynamics. (5)
12. Illustrate the criteria for evaluating ethical leadership. (5)

OR

Explain the role of leaders in facilitating team-based organizations. (5)

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