



# BRAINWARE UNIVERSITY

**Term End Examination 2022**  
**Programme – MCA-2020/MCA-2021**  
**Course Name – Principles of Management**  
**Course Code - MCA(MC)105**  
**( Semester I )**

**Full Marks : 60**

**Time : 2:30 Hours**

[The figure in the margin indicates full marks. Candidates are required to give their answers in their own words as far as practicable.]

## Group-A

(Multiple Choice Type Question)

1 x 15=15

1. *Choose the correct alternative from the following :*

- (i) The higher-order needs considered by Maslow is considered as \_\_\_\_\_ as per Herzberg.
- |                        |                    |
|------------------------|--------------------|
| a) Motivators          | b) hygiene factors |
| c) improvement factors | d) advance factors |
- (ii) Identify the position of Managing Director in the level of management in a large company.
- |          |                 |
|----------|-----------------|
| a) Top   | b) Middle       |
| c) Lower | d) Lower Middle |
- (iii) All of the following topics and areas of concentration generally constitute the field of OB. Find errors below
- |                                |                                |
|--------------------------------|--------------------------------|
| a) International influences    | b) Interpersonal communication |
| c) Group structure and process | d) Leadership                  |
- (iv) Visualizing the function of Management related to placing the right person at the right job is
- |               |                |
|---------------|----------------|
| a) Organizing | b) Staffing    |
| c) Planning   | d) Controlling |
- (v) Management recognize as \_\_\_\_\_
- |                         |              |
|-------------------------|--------------|
| a) An art               | b) A science |
| c) Both art and Science | d) Neither   |
- (vi) An approach to leadership in which the leader's behavior is first categorized on a scale from task orientation to people orientation, and efforts are made to find a work situation to which that particular style is best suited
- |                            |                     |
|----------------------------|---------------------|
| a) Hersey-Blanchard theory | b) Vroom-Jago model |
| c) Fielder's theory        | d) path goal theory |
- (vii) write reasons for the formation of groups which include:
- |  |  |
|--|--|
| a) The provision of guidelines on generally acceptable behaviour | b) The performance of certain tasks which can be performed only through combined efforts |
|--|--|

- of individuals working together
- c) The provision of protection for its membership
- d) all of these
- (viii) Identify what theory Y includes?
- a) In general, for most people, the excuse of physical and mental effort in work and play is as natural in play or rest
- b) Man will exercise self control in those spheres where the objectives tally with his own
- c) The capacity for developing and utilising their capacities, knowledge and skill does exist in people
- d) All of these
- (ix) Identify the developer of 'Two Factors theory' of Motivation?
- a) Herzberg
- b) Lawless, David. J.
- c) A. H. Maslow
- d) Porter, Lyman W. and Hackman
- (x) Indicate the last function in the sequence, which culminates in the attainment of organization objectives, is:
- a) Organizing
- b) Coordinating
- c) Controlling
- d) Planning
- (xi) Organization structure primarily explain
- a) how activities are coordinated & controlled
- b) how resources are allocated
- c) the location of departments and office space
- d) the policy statements developed by the firm
- (xii) The most significant management skills establish upon.....
- a) Technical, behavioural, and Conceptual
- b) Technical, Human, and Conceptual
- c) Systematic, Human, and Conceptual
- d) Technical, Human, and cognitive
- (xiii) Choose from the following that is a function of top-level management?
- a) Ensuring quality of output
- b) Assigning necessary duties and responsibilities to their departments
- c) Taking responsibility for all the activities of the business and its impact on the society
- d) Ensuring that the safety standards are maintained within the organisation.
- (xiv) Leadership is the activity of influencing people to strive willingly for group objectives. This statement is explained by
- a) George R. Terry
- b) Harris Thomas A.
- c) Davis, Keith
- d) Rensis Likert
- (xv) Devise the psychological process by which individuals organize and interpret their sensory impressions in order to give meaning to their environment is the definition of
- a) Attitude
- b) Thinking
- c) Perception
- d) personality

### Group-B

(Short Answer Type Questions)  
(Answer any Five from the following)

3 x 5=15

2. Discuss Mc Gregor's theory X & Y with Example (3)
3. Illustrate stages of group formation (3)
4. Write a note on the contribution of Henri Fayol (3)
5. Analyse determining factors for Span of Management (3)
6. Express non-behavioural techniques of OD Intervention (3)

OR

Absolute rationality in decision making is an illusion. Justify the statement with examples. (3)

### Group-C

(Long Answer Type Questions)

5 x 6=30

*(Answer any Six from the following)*

- 7. Analyse the steps involved in the rational decision-making process. (5)
- 8. Illustrate Managerial Grid Model of Leadership in detail. (5)
- 9. Identify five (5) basic management skills and explain the major sources of these skills (5)
- 10. List the characteristics of the Scientific management approach? (5)
- 11. Differentiate between formal organization and informal organization (5)
- 12. Drawing upon your personal experience as a student of management, Recommend few examples of a chain of command. (5)

**OR**

Critically Analyse Hersey Blanchard Theory with diagram (5)

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