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BRAINWARE UNIVERSITY

Term End Examination 2021 - 22

Programme – Bachelor of Technology in Computer Science & Engineering Course Name – Soft Skills and Interpersonal Communication Course Code - OEC-601C

(Semester VI)

| ime allotted: 1 Hrs.15 Min. | | | | Full Marks: 60 |
|--|-----------------|--------------------|---------------------------|----------------|
| | [The fi | gure in the marg | in indicates full marks.] | |
| | | 44 (17 (17) | | |
| Group-A | | | | |
| (Multiple Choice Type Question) | | | 1 x 60=60 | |
| Choose the correct at | lternative froi | m the following: | | |
| (1) are like a news item informing people of some coming important | | | | |
| events. | | | | |
| a) Notices | | ar sugar principle | b) Memos | |
| c) Agendas | | | d) Minutes | |
| (2) are used to make formal appeals or extend invitations. | | | | |
| a) Agendas | | | b) Memos | |
| c) Minutes | | 10.153 | d) Notices | |
| (3) To announce occasions like inauguration or sale internally, or for meeting intimations, both notice and can be used. | | | | |
| a) Circular | | | b) Memos | |
| c) Agenda | | | d) Minutes | |
| (4) Is an internal correspondence only. | | | | |
| a) Memo | | | b) Circular | |
| c) Notice | | | d) Agenda | |
| (5) The is an outline of what a meeting will address. | | | | |
| a) Memo | | | b) Circular | |
| c) Notice | | | d) Agenda | |
| (6) he agendas are prepared by the along with the Chairperson of the meeting. | | | | |
| a) Managing Directo | | | b) CEO | |
| c) General Manager | S | | d) Secretary | |

(7) The Agendas with the should be distributed to attendees a day or two before

the meeting.

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c) Not that important

d) Never know

| (47) When you "Reply All", who receives the email | ? | |
|--|--|--|
| a) You and the sender | b) Only the sender | |
| c) Everyone who received the initial email | d) Everyone and you | |
| (48) What does BCC stand for? | | |
| a) Behind Carbon Copy | b) Blend Carbon Copy | |
| c) Business Carbon Copy | d) Blind Carbon Copy | |
| (49) What is the term in case of emails, what we cal | l enclosures to letters? | |
| a) Alongwith | b) Companion | |
| c) Attachment | d) None of these | |
| (50) What is the first part of an email address called lsedlacek@canyoncreekschool.org | | |
| a) Log in | b) User name | |
| c) Host name | d) Recipient | |
| (51) What does "cc" stand for in the address bar of a | n email? | |
| a) Copy cat | b) Counting coins | |
| c) Carbon Copy | d) Clueless Captain | |
| (52) You should your emails before send | ling. | |
| a) review | b) return | |
| c) remind | d) reply | |
| (53) Basic rules of formality whenever you present, telephone or so, are called | | |
| a) reverence | b) good manners | |
| c) gentility | d) etiquettes | |
| (54) Slang and should not l | be used in an email. | |
| a) taboos | b) greetings | |
| c) etiquettes | d) abbreviations | |
| (55) What is an email? | | |
| a) A letter you get in your mailbox | b) A mail bird | |
| c) A message you send on your computer | d) A card of greetings | |
| (56) Persuasion is an essential element of effective ne | egotiation because it helps in: | |
| a) settling issues between two parties | b) effecting agreements and solutions in the interest of all | |
| c) resolving disputes among people | d) achieving one's own interests | |
| (57) The final aim of negotiation is to - | | |
| a) implement an agreement between two parties | b) end a dispute | |
| c) win at all cost | d) reach an agreement | |
| 58) Negotiation strategy is partly concerned with - | | |
| a) prolonging the length of the negotiation | b) ending the discussion | |
| c) avoiding failure | d) searching for a common goal | |
| 59) Negotiation implies that both parties accept that | | |
| a) conditional | b) obvious | |
| c) necessary | d) final and binding | |

(60) One's negotiation objective should be:

a) personal

b) realistic

c) ideal

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d) social