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BRAINWARE UNIVERSITY

Term End Examination 2025-2026
Programme – B.Sc.(PSY)-Hons-2024
Course Name – Social Psychology
Course Code - BPY40107
(Semester IV)

Full Marks : 60

Time : 2:30 Hours

[The figure in the margin indicates full marks. Candidates are required to give their answers in their own words as far as practicable.]

Group-A

(Multiple Choice Type Question)

1 x 15=15

1. Choose the correct alternative from the following :

- (i) Choose the correct definition of social psychology.
 - a) The study of individual differences in intelligence
 - b) The study of how individuals think, feel, and behave in social contexts
 - c) The study of biological influences on human behavior
 - d) The study of human brain structure
- (ii) Choose the primary method used by social psychologists to study human behavior.
 - a) Philosophical debate
 - b) Anecdotal evidence
 - c) Scientific methods
 - d) Introspection
- (iii) Choose the social psychology concept that studies stereotypes and prejudice.
 - a) Social cognition
 - b) Implicit Bias
 - c) Attribution Theory
 - d) Cognitive Learning
- (iv) Identify the two fundamental human motivations highlighted by Terror Management Theory.
 - a) Self-actualization and autonomy
 - b) High self-esteem and cultural values
 - c) Competence and relatedness
 - d) Personal growth and external rewards
- (v) Choose the core psychological need in Self-Determination Theory that reflects the desire to form meaningful relationships.
 - a) Autonomy
 - b) Competence
 - c) Relatedness
 - d) Self-actualization
- (vi) Select the type of motivation that involves engaging in an activity for personal enjoyment.
 - a) Identified Regulation
 - b) External Regulation
 - c) Integrated Regulation
 - d) Intrinsic Motivation
- (vii) Identify the Self-Determination Theory need related to taking control of one's life.
 - a) Competence
 - b) Autonomy

- c) Relatedness
d) Self-esteem

(viii) Identify the motivation type influenced by personal importance but not fully integrated into one's values.

a) Identified Regulation
b) Integrated Regulation
c) External Regulation
d) Introjected Regulation

(ix) Select the self-enhancement strategy that involves learning new skills.

a) Enhancing Skills and Competencies
b) Adopting a Positive Mindset
c) Developing Self-Awareness
d) Building Positive Relationships

(x) Choose the cultural factor that increases conformity in group settings.

a) Individualism
b) Collectivism
c) Authority
d) Autonomy

(xi) Choose the example of social loafing.

a) Volunteering for a group presentation
b) Letting others do most of the work in a group project
c) Taking charge in a group discussion
d) Exerting extra effort to impress group members

(xii) Choose the psychological construct that represents an individual's tendency to evaluate a particular entity with some degree of favor or disfavor.

a) Perception
b) Motivation
c) Attitude
d) Emotion

(xiii) Identify the process through which a neutral stimulus becomes associated with a positive or negative event, leading to attitude formation.

a) Operant Conditioning
b) Classical Conditioning
c) Social Learning
d) Direct Experience

(xiv) Choose the theory that explains attitude change based on the latitude of acceptance.

a) Functional Theory
b) Cognitive Dissonance Theory
c) Social Judgment Theory
d) Balance Theory

(xv) Identify the component of attitude that reflects observable actions or intentions.

a) Behavioral Component
b) Cognitive Component
c) Affective Component
d) Emotional Component

Group-B

(Short Answer Type Questions)

 $3 \times 5 = 15$

2. Explain the different types of communication and their significance. (3)
3. Discuss the main key components of attitude. (3)
4. Write an article on the role of empathy in fostering pro-social behavior. (3)
5. Explain the difference between sociology and social psychology. (3)
6. Discriminate between social identity and self identity. (3)

OR

Evaluate the role of self-esteem in personal development. (3)

Group-C

(Long Answer Type Questions)

 $5 \times 6 = 30$

7. Illustrate the significance of group dynamics in shaping social behavior, focusing on aspects such as leadership, intergroup conflict, and decision-making processes. (5)
8. Illustrate the terms Verbal, Non-verbal, and Paralinguistic Communication in detail. (5)
9. Explain the terms Conformity, Compliance and Obedience in details. (5)
10. Discuss the Role of Social Learning and Direct Experience in Forming Attitudes in Humans. (5)
11. Summarize the effects of stereotypes in details. (5)

12. Summarize the importance and limitation of self-regulation in details with examples in it. (5)

OR

Summarize Self Determination Theory in details. (5)

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